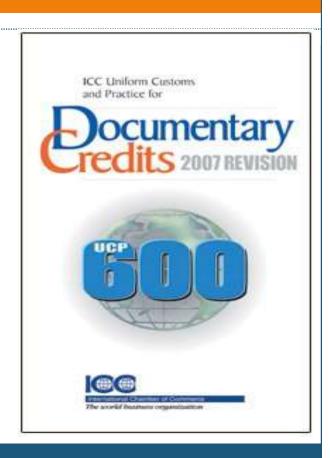
## UCP-600: An Overview

Md. Maznuzzaman
SVP & Head of Training
Islami Bank Training and Research Academy

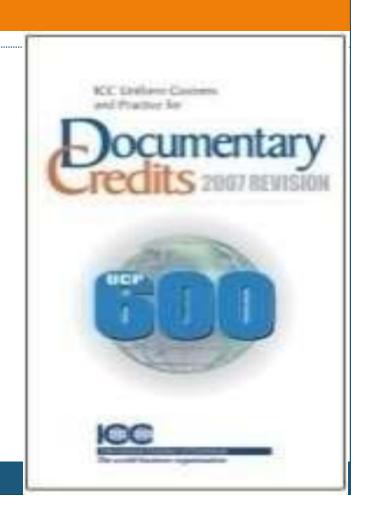


## What is UCP?

 UCP IS A SET OF PRIVATE RULES FORMULATED BY INTERNATIONAL CHAMBER OF COMMERCE (ICC) USED IN GOVERNING LETTER OF CREDIT (DOCUMENTARY CREDIT) PRACTICE.

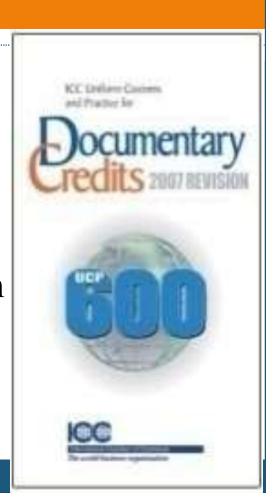
## Session Outline

- Background
- Evolution
- Significance
- Functions
- Applicability
- Articles in group
- Article wise review



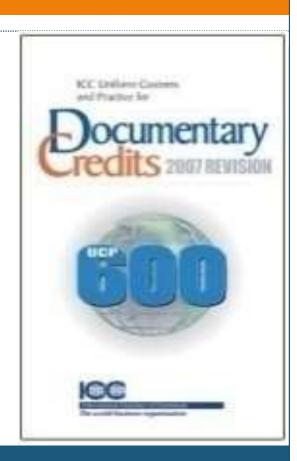
## Background

- Necessity of cross border trade
- Consequences of First World War
- Role of ICC
- Threats of nationalism and Protectionism



### **Evolution**

- First introduced in 1933
- Revision 01 (UCP 151) 1951
- Revision 02 (UCP 222) 1962
- Revision 03 (UCP 290) 1974
- Revision 04 (UCP 400) 1983
- Revision 05 (UCP 500) 1993
- Revision 06 (UCP 600) 2007

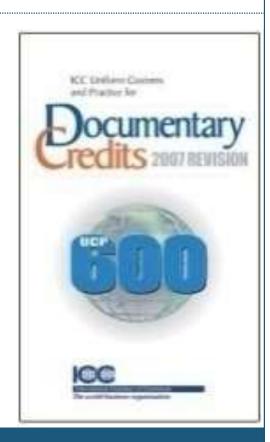


## Significance

- Methods of payment
  - -- Cash in Advance
  - -- Open Account
  - -- Documentary Collection
  - -- Documentary Credit [LC]
- Banker's relationship with the Documentary Credit operations
- Win win situation for both buyer and seller
- Avoiding trade disputes
- To cope up country's trade with international standard

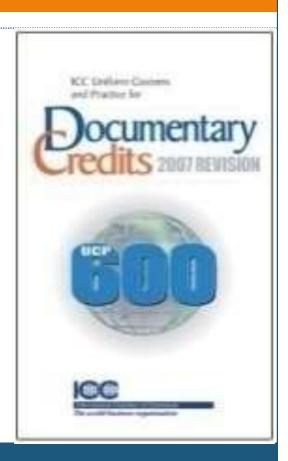
## **Functions**

- Issuance of Documentary Credit
- Determining the responsibilities of parties
- Handling of documents
- **■** Role of Transport Industry
- **■** Role of Insurance Industry
- Making payment
- Protections under Documentary



## **Applicability**

- Buyers
- Sellers
- Banking Industry
- Transport Industry
- Insurance Industry
- Related regulatory authority
- Judiciary



## Articles in group

- Application, Definitions and Interpretations (Article 1-5)
- Availability, Expiry Date and Place for Presentation (Article 6)
- Undertaking of banks (Article 7-8)
- Advising, Amendment and Transmission (Article 9-11)
- Nomination (Article 12)
- Reimbursement (Article 13)
- Examination of documents and nature of documents (Article 14-17)

## **Articles in group (Continued)**

- **■** Commercial Invoice (Article 18)
- Transport documents (Article 19-27)
- Insurance documents (Article 28)
- Extension of expiry date (Article 29)
- Tolerance, partial & installment drawing or shipment (Article 30-32)
- Hours of presentation (Article 33)
- Disclaimer and force majeure (Article 34-37)
- Transferable credit and assignment of proceeds (Article 38-39)

## Article 01: Application

- Apply to any documentary credit including any standby letter of credit when the text expressly indicates that it is subject to these rules
- Binding to all parties unless expressly modified or excluded.

## **Definitions**

Advising bank
Applicant
Banking day
Beneficiary
Complying presentation
Confirmation
Confirming bank

Credit
Honour
Issuing bank
Negotiation
Presentation
Presenter

## Article 2 Credit

Credit means any arrangement however named or described that is irrevocable and thereby constitutes a definite undertaking of the issuing bank to honor a complying presentation.

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#### BANKING DAY



#### **Banking Day: Two Principles**

- i. Banks are regularly open.
- ii. Banks are open at their places to perform an act
- --issue
- --advise
- --amend
- --examine
- --honor
- --negotiate





## COMPLYING PRESENTATION

# International Standard Banking Practice

for the Examination of Documents under Documentary Credits

2007 Revision for UCP 600





#### **Complying Presentation: Three Standards**

- i. The presentation must comply with the terms and conditions of the credit.
- i. The presentation must comply with the UCP600 rules (except those which are excluded or modified by the credit).
- i. The presentation must comply with International Standard Banking Practice.



#### Honour



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#### Three means:

- □ to pay at sight if the credit is available by sight payment.
- □ to incur a deferred payment undertaking and pay at maturity if the credit is available by deferred payment.
- □ to accept a bill of exchange ("draft") drawn by the beneficiary and pay at maturity if the credit is available by acceptance.

# Article 3 Interpretations

- A credit is irrevocable even if there is no indication to that effect.
- Branches of a bank in different countries are considered to be separate banks.

# Article 4 Credits v. Contracts

- A credit by its nature is a separate transaction from the sale or other contract on which it may be based.
- Banks are in no way concerned with or bound by such contract, even if any reference is included in the credit.

# Article 5 Documents v. Goods, Services or Performance

BANKS DEAL WITH DOCUMENTS AND NOT WITH GOODS, SERVICES OR PERFORMANCE TO WHICH THE DOCUMENTS MAY RELATE.

Issuing
Bank
Undertaking



An issuing bank is irrevocably bound to honour (a complying presentation) as of the time it issues the credit.

# Article 8 Confirming Bank's Undertaking



A confirming bank is irrevocably bound to <u>honour</u> or <u>negotiate</u> (<u>subject to availability</u>) as of the time it adds its confirmation to the credit.

TWO RESPONSIBILITIES OF THE ADVISING BANK

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i. To have apparent authenticity of the credit or amendment.

i. To advice accurately the terms and conditions of the credit or amendment received.

#### Nomination

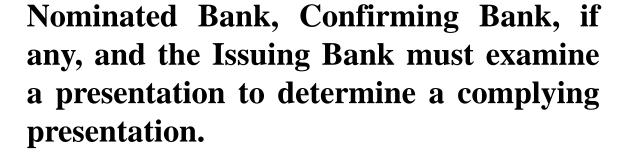


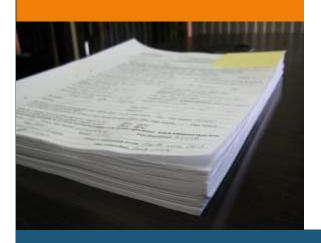
#### **OBLIGATION OF A NOMINATED BANK**

Nominating a bank does not obligate that bank to receive or examine documents or to honor or negotiate **EXCEPT** when

- (i) The nominated bank is the confirming bank OR
- (ii) The nominated bank expressly communicates its agreement to honor or negotiate to the beneficiary.

Who will examine documents?





#### Article 14(b)

Time period for examination of Documents



A nominated bank acting on its nomination, a confirming bank, if any, and the issuing bank shall **each** have a maximum of five banking days following the day of presentation to determine if a presentation is complying.

## **Complying Presentation**

- a. When an issuing bank determines that a presentation is complying, it must honour.
- b. When a confirming bank determines that a presentation is complying, it must honour or negotiate and forward the documents to the issuing bank.
- **c.** When a nominated bank determines that a presentation is complying and honours or negotiates, it must forward the documents to the confirming bank or issuing bank.

Discrepant Documents, Waiver and Notice When a nominated bank acting on its nomination, a confirming bank, if any, or the issuing bank determines that a presentation does not comply, it <u>may</u> refuse to honour or negotiate.

#### NOTICE OF REFUSAL

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#### A single notice stating:

- i. that the bank is refusing to honor or negotiate; and
- ii. each discrepancy
- iii. Fate of the document

#### **Original Documents and Copies**

a. At least one original of each document stipulated in the credit must be presented.

b. A bank shall treat as an original any document bearing an apparently original signature, mark, stamp, or label of the issuer of the document, unless the document itself indicates that it is not an original.

#### **Commercial Invoice**

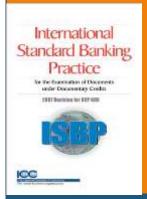
- a. A commercial invoice:
- i. must appear to have been issued by the beneficiary (except as provided in article 38);
- ii. must be made out in the name of the applicant (except as provided in sub-article 38 (g));
- iii. must be made out in the same currency as the credit; and
- iv. need not be signed.

## TRANSPORT DOCUMENTS

- □ Transport Document Covering at Least Two Different Modes of Transport
- **□** Bill of Lading
- **□** Non-Negotiable Sea Waybill
- □ Charter Party Bill of Lading
- **□** Air Transport Document
- □ Road, Rail or Inland Waterway Transport Documents
- □ Courier Receipt, Post Receipt or Certificate of Posting

## Article 20 Bill of Lading

If a credit requires presentation of a bill of lading ("marine", "ocean" or "portto-port" or similar) covering sea shipment only, UCP 600 article 20 is applicable.



# 'BILL OF LADING'



□ MUST INDICATE THE NAME OF THE CARRIER.

#### **EXAMPLES:**

✓ ABC Co Ltd., the carrier (in the body of the document)

✓ For ABC Co Ltd., as carrier. (while signing)

## 'BILL OF LADING'





#### **SIGNED BY:**

- the carrier or
- a <u>named agent</u> for or on behalf of the carrier, or
- the master or
- a <u>named agent</u> for or on behalf of the master

#### 'BILL OF LADING'



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#### If signed by an agent:

- The name of the agent must be shown.
- Any signature by an agent must indicate whether the agent has signed <u>for</u> or <u>on behalf of</u> the carrier or <u>for</u> or <u>on behalf</u> of the master.

#### 'BILL OF LADING'



If signed by the master or by an agent for or on behalf of the master:

The name of the master (captain) need not be stated.



# Sample Bill of Lading



Seattle Office 5615 W Marginal Way SW Seattle, WA 98106 Tel: 206-763-4244

Ketchikan 1-800-809-7660 Seattle 1-800-326-8346

#### Non - Negotiable Bill of Lading

PRO No.

FREIGHT BILL PRO NUMBER (CARREST USE DNLY)

Date Raceive	4	Vzyage Nix	Blooking No/Cor	of Code	Origin	Destriators	Container	No	Seath:	Byd Carrier		
SHIPP	ER:	-			GNEE				LTO	-10-		
None Na					Ya				Name			
Shred Address Shr				set Address				Street	Street Address			
City, State City					r, Sode				City. State			
Tel No Phone Field					No Phone				Flat No Phone			
Remit COO	D TO:						7.7.					
Name					COMPANY CHECK		PREPAID COLLECT		To apply in prepayment of charges on the property described hereon Cash/MC/VISA/Check#			
Street Address												
City, State							44-		ash/MC/VIS	A Checks		
Units	HM* Description provided by Shipp X *(For Hazmet - UNINA Number, Pr				hinning Nam	e Manardous	Classification	an and P	ackine Gree	iel	Weight in Lbs	
										WEIGHT	0	
		cardous goods the ind are in proper or										
All goods shall have an agreed released value of \$500 per packs unless. Shipper declares and Carrier accepts a higher released value only before. An additional charge may be applicable to any declaration. Shipper and Carrier's signatives on this bill shall go acceptance of the declaration. DECLARED VALUES.						It is understood and agreed all household goods personal released at \$.60% unless otherwise specified, but in no \$5.00%.  RELEASE VALUE NOT TO EXCEED.						
Shipper agrees that the custody and carriage of goods identified shall be subject to the terms and conditions on the reverse (or page 2) as well as the Carrier's tariff, which may be reviewed at:  www.aml.landen.com					Requested T	ed Temp Lo empF selving:	F_ C 90		Shipper must identify in writing prior to shipment any perishable, temperature controlled, lessy from heading, chilled or in goods. Carrier shall not be responsible freeding down or reducing the core temperature of goods.		stature chilled or trazen sponsible for	
SHIPPER (SIGNATURE REQUIRED)						CARRIER						
SHIPPER (	SIGNU	TURE REQUIRED	44			100000000000000000000000000000000000000						

Subject to the terms and conditions as well as Carrier's tariff, which may be reviewed at: www.amt.lynden.com

# Bill of Lading

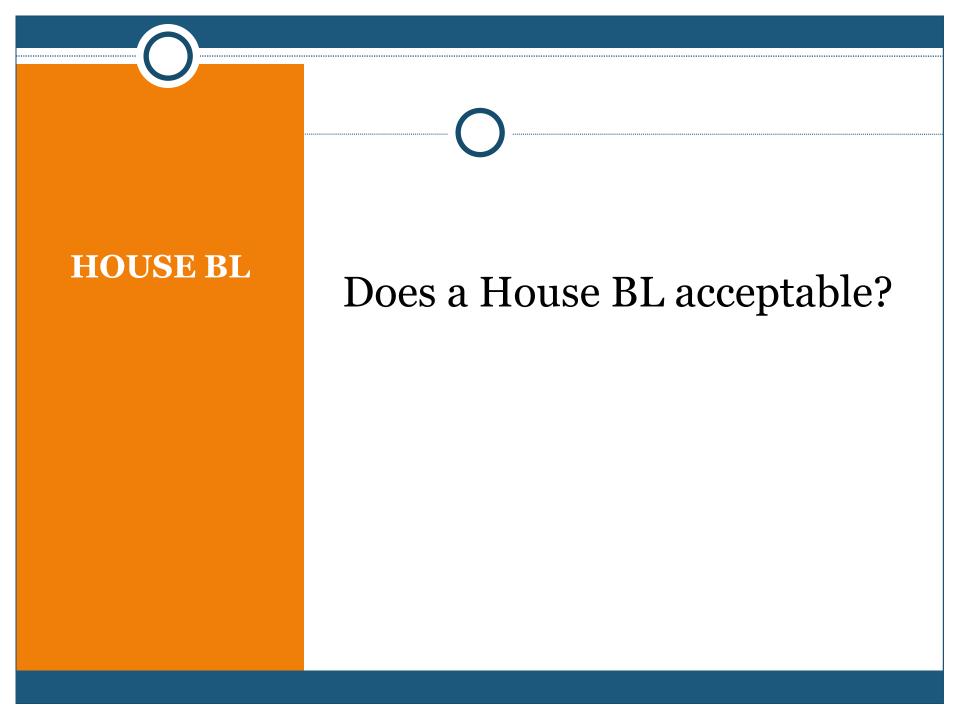
## **Transhipment**





For the purpose of this article, transhipment means unloading from one vessel and reloading to another vessel during the carriage from the port of loading to the port of discharge stated in the credit.

(If it does not occur between these two ports, unloading and reloading is not considered to be transhipment.) ISBP681





Clean transport document

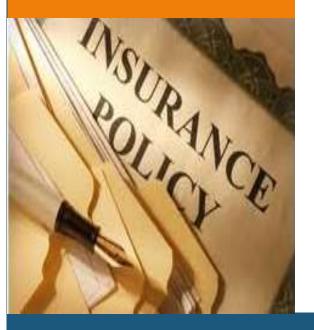


A bank will only accept a clean transport document.

A clean transport document is one bearing no clause or notation expressly declaring a defective condition of the goods or their packaging.

Clean transport document The word "clean" need not appear on a transport document, even if a credit has a requirement for that transport document to be "clean on board".

# Article 28 Insurance Documents



If a credit requires presentation of an insurance document such as an insurance policy, insurance certificate or declaration under an open cover, UCP 600 article 28 is applicable. **ARTICLE 28** 

**Cover Notes** 

# Cover notes will not be accepted.

#### **ARTICLE 28**

#### **COVERAGE**



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- The insurance document must indicate the amount of insurance coverage.
- ✓ Insurance coverage must be in the same currency as the credit.

MINIMUM AMOUNT OF COVERAGE REQUIRED When there is no indication in the credit regarding the amount of insurance coverage required:

Minimum Coverage Required= 110% of (the CIF or CIP value of the goods.)

Partial drawings or shipments are allowed. (even when the credit is silent on this point.)

# Instalment Schedule

If a drawing or shipment by instalments within given periods is stipulated in the credit and any instalment is not

period allowed for that instalment, the credit ceases to be available for that and any subsequent instalment.

drawn or shipped within the



Hours of **Presentation** 

A bank has no obligation to accept a presentation outside of its banking hours.

Loss of documents in Transit:
Can the Issuing bank deny honor?

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When an issuing bank states in the reimbursement conditionwill reimburse 'we nominated bank upon receipt of the documents at our counter in compliance with the terms and conditions of the credit', does it allow the issuing bank to deny honor when the documents are lost in transit?

Force Majeure



A bank assumes no liability or responsibility for the consequences arising out of the interruption of its business by Acts of God, riots, civil commotions, insurrections, wars, acts of terrorism, or by any strikes or lockouts or any other causes beyond its control.

# Article 38 Eligibility of a Transferring Bank

- i) Transferring bank means a nominated bank that transfers the credit
- ii) Or, in a credit available with any bank, a bank that is specifically authorized by the issuing bank to transfer and that transfers the credit
- iii) An issuing bank may be a transferring bank.

# Transfer of Credit by the Beneficiary

- A credit may be transferred in part to more than one second beneficiary provided partial drawing or shipments are allowed.
- A transferred credit cannot be transferred at the request of the second beneficiary to any subsequent beneficiary.

Substitution of invoice and draft by the first beneficiary



The first beneficiary has the right to substitute its own invoice and Draft, if any, for those of a 2<sup>nd</sup> beneficiary for an amount not in excess of that stipulated in the credit, and upon such substitution the first beneficiary can draw under the credit for the difference, if any, between its invoice and the invoice of a 2nd beneficiary.

**Assignment** of Proceeds

Even if a credit is not transferable, the beneficiary has the right to assign any proceeds to which it may be or may become entitled under the credit. But it cannot assign the right to perform under the credit.

# Thanks

